

# Dmitrijs Olenicenko

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## PROFESSIONAL SUMMARY

Strategy, data and operations professional with 7+ years of international experience across financial services, SaaS platform development and technology consulting. Track record of translating complex business and regulatory requirements into structured specifications, driving cross-functional initiatives end-to-end and producing data-driven insights for senior stakeholders. Experienced in working across compliance, product and engineering functions in fast-moving, ambiguous environments — from early-stage platform builds to established enterprise operations.

## SKILLS & COMPETENCIES

- Requirements Gathering & Formalisation
- Stakeholder Management & Cross-functional Coordination
- Business Intelligence & Data Analytics
- Data Flow Analysis & Root Cause Investigation
- Financial Analysis & Performance Reporting
- Regulatory & Compliance-adjacent Analysis
- SaaS & Platform Product Analysis
- Market Research & Competitive Analysis
- Project & Delivery Coordination
- Business Process Management

## WORK EXPERIENCE

**Naviora Group** | Dubai, UAE 07/2025 - Present

*Chief Data Officer*

- Lead end-to-end delivery of three new business initiatives — Analytical Consulting, Data Room formation and the Placement SaaS platform — from requirements definition through go-to-market sequencing, revenue modelling, and phased implementation.
- Coordinate across commercial, product and engineering stakeholders to translate business objectives into structured, unambiguous specifications; manage dependencies and maintain delivery momentum without direct authority over all contributing teams.
- Develop advanced financial models, investment memorandums and risk evaluation frameworks to support investor and client decision-making — perform KYC/AML procedures according to UAE standards, covering due diligence, return scenarios and asset-level financial analysis across a commercial real estate and asset management portfolio.
- Define product and data requirements for Placement, a PropTech analytics platform targeting commercial investors and real estate agencies across the UAE — translating investor and operator needs into prioritized feature specifications for the development team.

**Sati By Saodat (Besar & Lali Restaurants)** | Dubai, UAE 08/2024 - 04/2025

*Chief Financial Officer*

- Designed and maintained financial reporting infrastructure including P&L, cash flow forecasting and plan-vs-actual tracking across two restaurant operations, with data sourced and validated through the Syrve/ Ikko platforms.
- Established structured operational workflows and identified process automation opportunities to improve reporting accuracy and reduce manual reconciliation time.
- Managed alignment across ownership, operations management, and external contractors — coordinating competing priorities and maintaining delivery across all parties.

**Nest Finders Real Estate** | Dubai, UAE 02/2024 - 08/2024

*Financial Analyst*

- Built an independent data analysis tool for the Dubai real estate market, aggregating and structuring data from primary market sources (equivalent to Property Monitor and DXB Interact) to produce investment-grade insights.
- Delivered structured data reports to real estate agencies and clients, covering off-plan and secondary market valuations, ROI assessments and portfolio recommendations — translating raw datasets into clear, decision-ready outputs.

**Atea** | Stockholm, Sweden 01/2021 – 02/2024

*Business Intelligence Developer*

- Served as an embedded BI consultant to senior Swedish management, working directly alongside a team of 40 Business Controllers to translate operational and financial data into structured business reviews and executive-level performance reporting.
- Gathered, validated and analysed data across business units to identify variances, diagnose root causes of performance issues and produce recommendations on resource allocation and sales team effectiveness.
- Developed and maintained BI reporting infrastructure — defining data requirements, structuring reporting logic and ensuring consistency of outputs across multiple stakeholder groups with differing information needs.

- Applied a continuous improvement methodology to identify operational inefficiencies, quantify the cost impact and present findings to decision-makers in a format suitable for action — reducing manual reporting overhead for a team of 40 Business Controllers.

**Orocon** | Riga, Latvia

03/2020 - 11/2020

*Business Development Manager*

- Conducted structured market research to evaluate expansion opportunities across new geographies, synthesizing findings into business cases for leadership decision-making.
- Collected and analyzed user and operational data from construction sites to surface actionable insights, directly contributing requirements and findings that informed development of new modules for the Orocon platform.

**Deloitte** | Riga, Latvia

01/2019 - 03/2020

*Audit Analyst*

- Conducted audit procedures across a portfolio of Latvian companies, with a focus on assessing internal control systems and verifying alignment with regulatory compliance requirements and accounting standards.
- Performed multi-year assessments of financial statements, balance sheets and performance data — identifying inconsistencies, testing data integrity and documenting findings to audit-grade precision.
- Contributed to M&A due diligence engagements, evaluating the accuracy and completeness of company performance data in support of transaction decision-making.

**Southwestern Advantage** | Utah, USA

02/2018 - 11/2018

*Sales Representative*

- Managed a full sales cycle across 13 cities over four months, combining market research, lead generation and direct client engagement to drive revenue for educational product lines.

## EDUCATION

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**University of Tartu**

Graduated: 06/2019

*Bachelor of Business Administration*

## TRAINING & COURSES

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- Deloitte Audit Program "Snowball 2019"
- Udemy "Data Science Course 2020: Complete Data Bootcamp"
- Udemy "Business Intelligence Analyst Course 2021"

## ADDITIONAL QUALIFICATIONS

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- Languages: Russian (Native), English (Proficient), Latvian (Proficient), Spanish (Beginner), German (Beginner)
- Technical Skills: Power BI, Tableau, Python, SQL (MySQL), Clickhouse, Azure (Data Studio / DevOps), Power Automate, Qlikview, Stata, SPSS, Microsoft Office Suite, Google Workspace, Figma, Slack